

ISSUE TWENTY  
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# The Superyacht

TRUTH • OPINION      KNOWLEDGE • IDEAS      & SUPERYACHT OWNER INSIGHT



# OWNER

## PHILANTHROPY

Regina Catrambone on saving thousands of migrant lives aboard *M/Y Phoenix*.

## ALAN SUGAR

The British businessman returns to yachting with the purchase of striking 55m *M/Y Lady A*.

## EXPLORERS

Perini Navi's first motoryacht *M/Y Exuma* returns from a five-year circumnavigation.

## AUSTRALIA

There are rich rewards for those chartering these waters this winter.



# Superyacht

TRUTH • OPINION    KNOWLEDGE • IDEAS    & SUPERYACHT BUYER INSIGHT



# BUYER

**AGREEING TO PAY THE PRICE**  
Martin H Redmayne discusses the realities of the buying process.

**CASE STUDY**  
The legendary 51.6m Royal Huisman sailing yacht *Meteor* in focus.

**INTERVIEWS**  
US brokers and builders speak candidly about their home market.

**NEW BUILDS FOR SALE**  
A selection of the finest 40m to 50m new builds on the market today.



# NEW BUILD MARKET

Having looked at the new build sector in preparation for *The Superyacht Intelligence Annual Report 2016*, we have considered the latest new builds on the market with forecasted delivery dates of 2016 or 2017.

## SARP 46M

The Sarp 46m, a multi-award-winning design that is currently in build at Sarp Yacht, is on the market for €22.5 million. The modern 10,000sqm Turkish shipyard is said to be setting a new standard in the superyacht industry, offering exceptional price-to-quality ratio.



**LOA:** 46m  
**Beam:** 9m  
**Draught (50% full):** 2.4m  
**Builder:** Sarp Yacht  
**Interior Designer:** Adam Lay  
**Exterior Designer:** Taka Yachts/Osman Tanju Kalaycıoğlu  
**Hull Type:** Displacement  
**Hull:** Steel  
**Superstructure:** Composite  
**Accommodation:** 10/12 guests /5 cabins  
**GT:** 490  
**Main Engines:** 2 x Caterpillar (1,000HP)  
**Max. Speed:** 15 knots  
**Range:** 3,200 nm at 12 knots  
**Fuel Capacity:** 56,900 litres

The Sarp 46's shape and size are carefully refined to stay below the 500 gross ton mark, with the exterior lines designed by Osman Tanju Kalaycıoğlu. Steel was the obvious choice for a strong and reliable hull, while her balanced and curvy superstructure is designed from epoxy composite, aiding stability at a reduced weight. As a result, it has a larger range (3,200nm at 12 knots) and a faster maximum speed (15 knots) than other yachts of a similar size and with comparable engine power to her two Caterpillar 1,000HP engines.

Using computation fluid dynamics (CFD) and tank-test methods for low resistance and reduced wave profile, Centrum Techniki Okrętowej (CTO) of Gdańsk analysed the design of the hull. Watertight integrity was paramount in the design agenda and at least two watertight bulkheads and cofferdams have been incorporated into the hull. A scale model was built to iron out any potential design discrepancies.

The interior, completed by Adam Lay Studio, blends a loft apartment styling and mountain chalet influence with a combination of high-end natural timber and metal finishes; it is elegant but is interwoven with clean simplicity. A colour palette of rich dark bronzes, silver and grey stained ash veneer runs throughout the yacht.

**Current status of build:** 95 per cent complete. The yacht will be completed in December 2015, the launch in March 2016, and she will be ready in May 2016.

**Asking Price:** €22,500,000  
**Contact:** Emre Sandan – shipyard manager, Sarp Yacht  
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